Career Pathways Day


Where are you on your path to success?

What is your Pathway?

Century Pathways:  □ General Education & Transfer  □ Applied Design & Industrial  □ Technology & Engineering
□ Health Sciences  □ Human Services  □ Business

Wed, Feb 8, 2017
## Workshop Descriptions

Career Pathways Day offers a variety of sessions to assist you with transitions that include transferring to a bachelor’s program, preparing for graduation, starting a job search. If you are unsure of what career or major is right for you, attend a session in one or more of the Pathway areas:

- General Education and Transfer Pathway
- Business Pathway
- Human Services Pathway
- Health Sciences Pathway
- Technology and Engineering (STEM) Pathway
- Applied Design and Industrial Pathway

## Mental Health and Wellness Fair

**West Campus, The Nest C**  
10am – 1pm  
Mental health is an important part of our overall well-being! Come learn about managing stress, battling "the blues," drugs and alcohol, and more. We will have lots of free giveaways and prizes!

## Resource Fair

**West Campus, The Nest**  
11am – 1pm  
Learn about resources available to you including tax prep, money management, heating bill assistance, professional legal advice, and more!

## Transfer Fair

**West Campus, Main Commons**  
11am – 1pm  
Meet with more than 20 institutions from Minnesota and the region! Get your transfer questions answered!

### 9 – 9:50 am

<table>
<thead>
<tr>
<th>Health Sciences</th>
<th>Career Opportunities in Orthotics and Prosthetics</th>
<th>E1342</th>
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<tbody>
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<td>All Academic</td>
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<td>All</td>
<td>REELL</td>
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<td>All</td>
<td>Free Stuff on the Internet—Really</td>
<td>W2160</td>
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<tr>
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<td>W2490</td>
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### 9 – 10:30 am

| Health Sciences | The Medical Assistant: is this the career for you? | E3571 |

### 10 – 10:50 am

<table>
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<th>Human Services</th>
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<td>Careers in Engineering and Physics</td>
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<tr>
<td>Gen Education &amp; Transfer</td>
<td>Careers in the Biological and Chemical Sciences</td>
<td>E2862</td>
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<td>All</td>
<td>Build Your Social Confidence for the Classroom</td>
<td>W1001</td>
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| All | Taxes 101: Learn About Free Tax Help | W2010 |
| All | Entrepreneurship: A Dream or a Swamp | W2090 |
| All | Free Money! All about Century College Foundation Scholarships | W2120 |
| Business | Transfer With My Business Degree | W2140 |
| Human Services | Careers for Teachers Beyond the Classroom | W2160 |
| Gen Education & Transfer | Creative Writing at Century College: Is This Certificate for Me? | W3340 |

| All | Career Opportunities in Orthotics and Prosthetics | E1342 |
| All | Faith Perspectives in Choosing a Four Year College or University and Career Beyond | E2848 |
| Technology & Engineering | Graduate School in STEM | E2868 |
| All | Learn How to Earn Credit for What You Know | W1001 |
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| All | REELL | W2140 |
| All | Free Stuff on the Internet—Really | W2160 |
| All | "I'm So Stressed Out!" How to Reduce Your Stress and Anxiety | W2490 |

| All | Careers in Visual Communication | E2317 |
| Technology & Engineering | Panel of Scientists and Engineers Working in Industry | E2858 |
| Gen Education & Transfer | Is COMMUNICATION in Your Future? | W1001 |
| Technology & Engineering | So You Want to Be an Engineer - What Does the Engineering Pathway Look Like? | W1006 |
| Gen Education & Transfer | The AFA Degrees: Art & Music, Transfer & Career Goals | W2007 |
| All | Phi Theta Kappa - Why It's for You! | W2010 |
| All | How to Fund Your Business or Non-Profit Idea (and Muskie Tank Competition info) | W2090 |
| Health Sciences | A Healthy Smile Gets the Job | W2120 |
| All | Am I There Yet? Tracking My Progress to Graduation | W2140 |
| Gen Education & Transfer | I Want to Be a Psychologist/Therapist! | W2160 |
| All | We're All Smart in Different Ways: Multiple Intelligences Theory | W2180 |
| All | Create an Engaging and Interactive Presentation with Sway | W2290 |
Career Pathways Day – Short Version
Wednesday, February 8, 2017

Career Pathways Day is designed to offer you the opportunity to grow as a student and assist with transitions. Meet with your instructors to check your academic progress, attend workshop sessions, open houses and resource fairs! You are also encouraged to make an appointment with your assigned advisor/counselor to create an academic plan or do a graduation check-call 651-779-3285 or login to “myCentury” and click on “Make an Advising Appointment”, or stop by the Advising, Counseling, and Career Center. Get started on your Pathway!

Free book giveaway!
Reading & Student Success Center, W3250; 8 am – 6 pm
1500+ books to give away! All students welcomed to add to their personal collection of contemporary fiction & nonfiction, and children’s books. Free book raffle with multiple items. 1 ticket per student. 1 win per student.

Noon – Keynote Speaker in Theatre
Ron P. Wacks
Building Your Network: Building Your Future

Of all the tactics and strategies one can learn to improve themselves and their opportunities, learn why Networking is the most important skill to develop...and why it’s the most important thing you’ll do every day beyond getting up in the morning. Specifically designed for Millennials, Students and Young Professionals.

For anyone attending the speaker event, there will be free pizza in Theatre Lobby immediately following the event.

1:30 – 2:20 pm
Applied Design & Industrial
Solar Energy - Did You Know that the Sun Provides Enough Energy in One Hour to Power the Entire World for a Year? E1371
Technology & Engineering
SFS Cyber Corps Scholarship Opportunities E1718
All
Jumpstart Your Career Through the Library E1852
Technology & Engineering
Panel of STEM Transfer Students E2858
All
Writing Your Best Resume W1006
All
Are You a Tough Mudder? W1610
All
Academic Performance and Mental Health W2090
Gen Education & Transfer
What Can I Do With a Gender Studies Certificate? W2120
Business
Transfer With My Business Degree W2140
All
Dreaming by Degrees: Student Stories about Finding Your Way in College W2160

2:30 – 3:20 pm
Applied Design & Industrial
Need Help Figuring Out General Education Courses for Your Degree or Diploma? E2317
Technology and Engineering
Introduction to Fabrication and Design E2650
All
ACR Homes E2782

5 – 5:20 pm
All
Phi Theta Kappa - Why It’s for You! W2090
All
Faith Perspectives in Choosing a Four Year College or University and Career Beyond E2848

Open Houses

<table>
<thead>
<tr>
<th>Academic Support Center - East</th>
<th>Academic Support Center West</th>
<th>Connection</th>
</tr>
</thead>
<tbody>
<tr>
<td>E2542 8am – 4pm</td>
<td>W2461 8am – 4:30pm</td>
<td>W1205 9am – 6pm</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Cosmetology Clinic</th>
<th>DARS/Transfer Student Services</th>
<th>Engineering &amp; Fab Lab</th>
</tr>
</thead>
<tbody>
<tr>
<td>E3375 9am – 1pm</td>
<td>W2240 10am – 2pm</td>
<td>E2650 9am – 4pm</td>
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</tbody>
</table>

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<thead>
<tr>
<th>Fitness Center</th>
<th>Health Services</th>
<th>Horticulture</th>
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</thead>
<tbody>
<tr>
<td>W1610 8am – noon &amp; 1 – 3:30pm &amp; 4 – 8pm</td>
<td>E2232 11:30am – 1:30pm</td>
<td>East Campus Greenhouse 10am – 2pm</td>
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<thead>
<tr>
<th>Language Lab</th>
<th>LGBTQ Center</th>
<th>Library</th>
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</thead>
<tbody>
<tr>
<td>W1190 9:30am – 12:30pm &amp; 1 – 3:30pm</td>
<td>W1216 10am – 2pm</td>
<td>East Science/Library Building 10am – 2pm</td>
</tr>
</tbody>
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<thead>
<tr>
<th>Mathematics Resource Center</th>
<th>Reading and Student Success Center</th>
<th>Service Learning</th>
</tr>
</thead>
<tbody>
<tr>
<td>W3315 10am – 12pm &amp; 1:15 – 6pm</td>
<td>W3250 8am – 6pm</td>
<td>W2102 10am – 1pm</td>
</tr>
</tbody>
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<thead>
<tr>
<th>Student Parent Center</th>
<th>Technology Labs</th>
<th>Writing Center</th>
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<tbody>
<tr>
<td>E2261 10am – 1pm</td>
<td>W3165 &amp; E1710 7am – 10pm</td>
<td>W3280 9am – 12pm 1 – 6pm</td>
</tr>
</tbody>
</table>
# Workshop Descriptions

<table>
<thead>
<tr>
<th>Workshop</th>
<th>Page</th>
</tr>
</thead>
<tbody>
<tr>
<td>All Academic Pathways</td>
<td>6</td>
</tr>
<tr>
<td>Active Learning, Listening and Engagement</td>
<td>6</td>
</tr>
<tr>
<td>Career Success Stories</td>
<td>6</td>
</tr>
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<td>7</td>
</tr>
<tr>
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<td>7</td>
</tr>
<tr>
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<td>7</td>
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<td>8</td>
</tr>
<tr>
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<td>8</td>
</tr>
<tr>
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</tr>
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</tr>
<tr>
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<td>9</td>
</tr>
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<td>10</td>
</tr>
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<td>10</td>
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<td>10</td>
</tr>
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<td>10</td>
</tr>
<tr>
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<td>11</td>
</tr>
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<td>11</td>
</tr>
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<td>12</td>
</tr>
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</tr>
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<td>12</td>
</tr>
<tr>
<td>Business Pathway</td>
<td>12</td>
</tr>
<tr>
<td>Transfer With My Business Degree</td>
<td>12</td>
</tr>
<tr>
<td>General Education and Transfer Pathway</td>
<td>13</td>
</tr>
</tbody>
</table>
Workshop Descriptions

Careers in Earth Science ................................................................. 13
Careers in the Biological and Chemical Sciences ................................................................. 13
Creative Writing at Century College: Is This Certificate for Me? ................................................................. 13
The AFA Degrees: Art and Music, Transfer and Career Goals ................................................................. 13
A Healthy Smile Gets the Job ................................................................................................................................. 13
I Want to Be a Psychologist/Therapist! ................................................................................................. 14
Is COMMUNICATION in Your Future? ................................................................................................. 14
What Can I Do With a Gender Studies Certificate? ................................................................................................. 14
Getting Your Generals and Beyond! ................................................................................................. 14
What Can I Do With a Sociology Major? ................................................................................................. 14
Health Sciences Pathway ................................................................................................................................. 15
Career Opportunities in Orthotics and Prosthetics ................................................................................................. 15
The Medical Assistant: Is this the Career for You? ................................................................................................. 15
Healthcare Professional Panel: How to be Successful in Your First Few Years! ................................................................. 15
Human Services Pathway ................................................................................................................................. 15
A Changing Law Enforcement Degree for a Changing Society ................................................................................................. 15
Am I There Yet? Tracking My Progress to Graduation ................................................................................................. 16
Careers for Teachers Beyond the Classroom ................................................................................................. 16
Technology and Engineering Pathway (STEM) ................................................................................................. 16
Graduate School in STEM ................................................................................................................................. 16
Careers in Engineering and Physics ................................................................................................................................. 16
Panel of Scientists and Engineers Working in Industry ................................................................................................. 17
So You Want to Be an Engineer - What Does the Engineering Pathway Look Like? ................................................................. 17
Panel of STEM Transfer Students ................................................................................................................................. 17
SFS Cyber Corps Scholarship Opportunities ................................................................................................................................. 17
Introduction to Fabrication and Design ................................................................................................................................. 17
Index ................................................................................................................................................................. 18
CREATE YOUR SCHEDULE ................................................................................................................................. 20
Keynote Speaker at Noon – West Campus Theatre ................................................................................................. 21
Active Learning, Listening and Engagement
9:00 AM  
W1006

Joe Osborn
Advocate for your own learning by becoming an active learner in your classes. Learn solid tips for becoming an active learner; learn to hear what you need as an active listener; and learn to ask and tell as an active engager. Learn to "gain and retain" in the most effective manner possible.

Career Success Stories
9:00 AM  
W2090

Kristina Wagner
Participants will use a card sort to identify their talents and then engage in an activity for career clarity.

Faith Perspectives in Choosing a Four Year College or University and Career Beyond
9:00 AM & 5:00 PM  
E2848

John Oughton
Open to people of all faiths. Information provided on faith-based schools of all major world religions. An exploration of one's Faith and how one can find their calling and their purpose therein during college and career.

Free Stuff on the Internet--Really
9:00 AM  
W2160

Eric Harmon
A practical guide to free and legal resources on the internet.

"I'm So Stressed Out!" How to Reduce Your Stress and Anxiety
9:00 AM  
W2490

Connie Stack
Do you find yourself worrying about college, relationships, or family? Do you notice that you often feel “stressed” or tense? Attend this interactive session to learn how to handle these everyday concerns that we all face! We will practice relaxation techniques, visual imagery, and more!
Learn How to Earn Credit for What You Know
9:00 AM & 2:30 PM

Thai Xiong
This workshop will introduce you to the world of Credit for Prior Learning. You will learn what Credit for Prior Learning is and the different Prior Learning Assessment options available to you at Century College. If you are interested in cutting cost and time completing a degree, diploma, or certificate here at Century, then this workshop is for you.

Options for Earning Your 4-year Degree
9:00 AM

Jennifer Trost
Hear from 5 of Century College's university partners (Metro State, Concordia, UW-River Falls, St. Kate’s, and Mankato) about what programs they offer, what’s needed for transfer, and how to decide where to go.

REELL
9:00 AM

Carrie Hageman, Shari Erdman, VP of Global Coworker
“Recognized global leader in innovative motion control, that creates high-quality custom engineered solutions, and delivers world class customer service.” “Reell Precision provides high-quality engineering solutions to transmit torque, control angular position and protect delicate components from excessive force. Reell's patented technology is widely used in the consumer electronics, automotive, office automation, and medical industries.”

Use Service Learning and Volunteer Work to Advance your Career!
9:00 AM

Ismail Abiola, Farhiyo Hashi, Lucas Wilkin, Judy Lykins and Amanda Miller
Service learning and volunteer work can boost your career potential and provide valuable experiences to qualify you for scholarships and internships. Explore service opportunities and learn how to communicate their value to future employers, scholarship donors and others.
Build Your Social Confidence for the Classroom
10:00 AM  W1001

Crystal De Kam
Group work, class participation, talking to professors, presentations... these things can create social discomfort and anxiety for many students. This session will focus on building social confidence in these situations to help you succeed in college courses at Century and beyond in your academic journey.

Entrepreneurship: A Dream or a Swamp
10:00 AM  W2090

Ron P. Wacks
Entrepreneurship—self-employment...or 'being your own boss' to most could be a part of the American Dream like home ownership. Is it for you?? Starting and sustaining a successful business is so much more that having a good idea, having a great product, filling a need or having great timing.

Free Money! All About Century College Foundation Scholarships
10:00 AM  W2120

Melissa Brown, Randy Johnson
You could receive $500 to $4,000 to help pay your Century College tuition. Find out how to apply for a Century College Foundation Scholarship. You could receive tuition money that you don't need to pay back!

Getting out of the Fog and Developing a Career Plan
10:00 AM  W1006

Scott Simenson
This presentation will focus on developing a tried and tested framework that works in order to be successful in your education and career. Students will learn how to design a life plan needed to help accomplish your goals and achieve success both in college and work. Students who are unsure of their education and career outlook are encouraged to attend this session.
Workshop Descriptions

All Academic Pathways

Taxes 101: Learn About Free Tax Help
10:00 AM
W2010

Christine Hazuka
The average cost to file a basic 1040 tax form is $152! Save money and know your options when it comes to free tax help. This informative presentation will cover basic tax information, tax credits for students, who should file taxes, and Prepare + Prospers' free tax and financial services.

Create an Engaging and Interactive Presentation with Sway
11:00 AM
W2290

Cindy Xiong
Do you want to create a modern presentation but avoid the headaches associated with Prezi? Microsoft has added a new web-based application to their Office 365 subscription package called Sway, a PowerPoint alternative. Participants will get an introductory tour of Sway's user interface and create a multi-media presentation.

How to Fund Your Business or Non-Profit Idea (and Muskie Tank Competition info)
11:00 AM
W2090

Kavi Turnbull, Lynn Smaagaard
Attend this session to hear first-hand from a panel of investors and entrepreneurs about how businesses and non-profits get funded. Bring your questions to this interactive panel!

Phi Theta Kappa - Why It's for You!
11:00 AM
5:00 PM
W2010

Chris Yahnke
Come meet your Phi Theta Kappa Executive Board and learn about all the benefits you can receive by joining this Honor's Society.

We’re All Smart in Different Ways: Multiple Intelligences Theory
11:00 AM
W2180

Sue Rosenbaum
Dr. Howard Gardner’s Theory of Multiple Intelligences focuses on the idea that intelligence is not a single, static, born-with-it ability. Instead, our intelligences are many, varied, and open to constant improvement.
Academic Performance and Mental Health
1:30 PM  W2090

Chris Caulkins
What do academic performance and mental health have in common? The answer is that the same things that are protective and promote mental health also help students persist in their courses, excel in their performance, and complete their degree. This is known as a "twofer." Come learn what you can do to help yourself and your classmates achieve their goals in college and be mentally healthy.

Are You a Tough Mudder?
1:30 PM  W1610

Tory Van Schoyck
Tough mudder information including requirements to participate.

Dreaming by Degrees: Student Stories about Finding Your Way in College
1:30 PM  W2160

Robert Jersak, David Engen
Dreaming by Degrees is a multimedia project based on interviews with current and former college students. Everyone is invited to attend this session, listen to inspirational stories about making your way through college, and share a bit of your own story. Dreaming by Degrees is an ongoing storytelling collaboration between Minnesota State communication faculty.

Jumpstart Your Career Through the Library
1:30 PM  E1852

Maura Smyth, Randi Madisen
Come to the library and discover...How to turn your interests into a career; The qualifications for your dream job; What you can do with a major in... You'll walk away with the tools to find your ideal career, create your ideal resume and seek your ideal job.

Writing Your Best Resume
1:30 PM  W1006

Carrie Hageman
Writing your best resume is about learning what information to include, how to communicate your skills and experiences. Join this session to listen to a presentation that will help get you started or help you update your resume.
ACR Homes

2:30 PM  E2782

*Carrie Hageman, Representative from ACR*

ACR Homes has been making a difference in peoples' lives since it was founded in 1981. It was voted the #1 EMPLOYER IN MN by its' Employees in 2014, #4 in 2015, and #1 AGAIN in 2016 (Star Tribune). ACR provides high quality home health care and assistance for people with disabilities in 60 locations throughout the Twin Cities. Opportunities include: Direct Care Professional, Residential Supervisor, Nurse (RN and LPN), Finance, Maintenance along with occasional openings in HR and IT.

IT Hints and Services

2:30 PM  W2140

*Tracy Lybeck, Kaying Vang, Isabella Yang*

Get yourself familiar with IT Services. Learn about the student portals; where you can find IT help including learn about free or reduced cost software offered to you. Come and ask us any questions!!

Reclamation of the Self: A Brief Explanation of RECLAIM’s Work & Exploring how Gender Studies Can Lend Itself to Social Justice

2:30 PM  W2120

*Qamar Saadiq Saoud (he/him), Narrative Therapist, Youth & Administrative Engagement Specialist: RECLAIM.*

Sponsored by the LGBTQ Center, Gender Studies, & Mental Health Committee.

As a local Twin Cities non-profit, RECLAIM works to increase access to mental and integrative health support so that queer and trans youth may reclaim their lives from oppression in all its forms. RECLAIM offers therapy for youth and families, training for practitioners, and community partnerships for social change at the intersection of gender and racial justice. Through this presentation, audience members will learn about RECLAIM and their work with the LGBTQIA+ community, along with better understanding how to professionally be involved in social justice and advocacy work, post college.
Workshop Descriptions

Applied Design and Industrial Pathway

Careers in Visual Communication
11:00 AM  E2317
Holly Borrelli
At Century there are 5 degree programs in Visual Communications, each with many career options. Come and learn about what visual communications is and how to obtain a career in graphic design, film and video, professional photography, web design and 3D animation.

Solar Energy - Did You Know that the Sun Provides Enough Energy in One Hour to Power the Entire World for a Year?
1:30 PM  E1371
Scott Randall
Discover the many meaningful career opportunities in which you can make an actual difference. Solar energy systems are changing the world by adding jobs at a rate 10 times that of the average job growth and helping solve our climate change problems. Career paths include: solar installers, sales and marketing, system designers, project managers, technicians, IT specialists, electricians, and many, many more...

Need Help Figuring Out General Education Courses for Your Degree or Diploma?
2:30 PM  E2317
Katie Pierre, Valerie Castillo
Check out this session to find out which courses are on the general education list. We'll show you where you can access your DARS report and teach you how to read it to be sure you’re taking the right classes. This session is specifically designed for students in the Applied Design and Industrial Pathway.

Business Pathway

Transfer With My Business Degree
10:00 AM & 1:30 PM  W2140
Mai Shoua Khang, Charlotte Nordstrom
Students will learn about the new for Fall 2017 Business Transfer Pathway Associate of Science Degree (pending), important things to consider when transferring, how their credits will transfer, and transfer resources. Instructors in the Century Business Pathway will add information on Century courses, Century Programs, and careers in the fields.
General Education and Transfer Pathway

**Careers in Earth Science**
10:00 AM  E2848

*John Oughton*
This session will focus on employment opportunities and career pathways for students who major in the earth sciences in private industry, government, and non-for profit organizations. All sectors of the economy will be examined in terms of opportunities for Earth Science majors. Several majors within the Earth Sciences will be highlighted with a focus on their career opportunities.

**Careers in the Biological and Chemical Sciences**
10:00 AM  E2862

*Lori Thrun, Joann Pfeiffer*
In this session we will define biology and chemistry and specify the different areas of each discipline. We will explore careers in the different sectors where professionals are employed - industry, academia, government, and non-profit - and discuss the level of education needed for each. We will also highlight things you can do now to prepare for a career in biology or chemistry.

**Creative Writing at Century College: Is This Certificate for Me?**
10:00 AM  W3340

*Richard Kuss, Amy Fladeboe, Kim Gaffney & Laurel Smith*
Faculty and students discuss exciting opportunities in Creative Writing courses and the Creative Writing Certificate at Century.

**The AFA Degrees: Art and Music, Transfer and Career Goals**
11:00 AM  W2007

*Neil Johnston, Elliot Wilcox & other faculty*
This presentation will describe and explain the AFA Fine Art and Music degrees and their related majors. Bring your questions as there will be time for discussion and meeting faculty. This session will benefit any student considering a four-year degree and career in Music, Fine Arts, or Design.

**A Healthy Smile Gets the Job**
11:00 AM  W2120

*Dental Assisting Club*
Learn how oral hygiene affects your daily life & career.
**Workshop Descriptions**

**General Education and Transfer Pathway**

**I Want to Be a Psychologist/Therapist!**  
11:00 AM  
W2160

*Dr. Jessie Breyer*

Do you have an interest in Psychology? Have you been thinking about becoming a therapist or psychologist but don't know where to start? This session is for you! Attend this session to learn what it is like to be a psychologist or therapist, and what educational paths can get you to that goal!

**Is COMMUNICATION in Your Future?**  
11:00 AM  
W1001

*Amanda Olson*

In this session, students can meet Communication faculty members, learn about the Communication Certificate, and discover how Communication skills can be an asset to any career path.

**What Can I Do With a Gender Studies Certificate?**  
1:30 PM  
W2120

*Susannah Dolance, Gender Studies Students*

In this session, the Director of Century’s Gender Studies Program and students who are currently working to earn the Gender Studies Certificate will talk about the program at Century, as well as degree options and employment opportunities after you graduate from Century. Learn how courses focused on gender provide an advantage for many majors and careers for people of all genders.

**Getting Your Generals and Beyond!**  
2:30 PM  
W2180

*Gen Ed Pathway Advisors and Counselors*

A closer look at what it means to be doing your generals here at Century and what you need to consider while at Century to make the transfer process easy. The where, who, how, when, and why about finishing your AA/MNTC and what opportunities lie beyond. This session will also include the opportunity to ask the questions you’ve always wondered.

**What Can I Do with a Sociology Major?**  
2:30 PM  
W2160

*Joan Vitek Hiller, PhD*

Love your Sociology classes but don't see employers looking for "sociologists" when you look for a job? We’re out there -- over 1 million of us in very profitable, rewarding positions. Come find out how we found our niches -- and maybe find one of your own, too!
Workshop Descriptions

Health Sciences Pathway

Career Opportunities in Orthotics and Prosthetics
9:00 AM E1342

Kari Brunsting
This is an introduction to the careers available in the field of orthotics and prosthetics. The G8 session will include a tour of our lab and classroom space.

The Medical Assistant: Is this the Career for You?
9:00 - 10:30 AM E3571

Michelle Blesi, Medical Assistant Student Ambassadors
Attend this session to learn more about the Medical Assistant Program. This program prepares you to become a multi-skilled professional who assists in patient care management. The program will help you develop the critical skills needed to perform clinical, laboratory and administrative duties in clinics, hospitals, urgent care facilities and other healthcare agencies. You will also participate in a clinical externship.

Healthcare Professional Panel: How to be Successful in Your First Few Years!
2:30 PM W2090

Britney Shattuck, Brady Van Kley & Ching Olson
Students will learn more about Century College alumni's experience of working in different healthcare settings. Topics will include landing a position, transition into the position, commonly used skills, and peer advice for being successful.

Human Services Pathway

A Changing Law Enforcement Degree for a Changing Society
10:00 AM E1421

Mary Vukelich, John Adie & Kerry McIntyre
Times are changing . . . come listen to how law enforcement degrees are changing statewide and specifically how it is changing at Century College. Be one of the first to complete an application and pursue a revised degree with more courses and less hassle!
Workshop Descriptions

Human Services Pathway

Am I There Yet? Tracking My Progress to Graduation
11:00 AM  W2140

*Shanae Phillips, Advisors/Counselors in Human Services Pathway*
Think you're ready to graduate? Unclear about which classes are still required for your degree? This session will introduce you to a Degree Audit Report (DAR), which tracks your progress toward completing your degree. This is helpful for anyone who's wondering what they still have left to complete and when they can expect to be done.

Careers for Teachers Beyond the Classroom
10:00 AM  W2160

*Andrea Coffey*
People often think that the only thing a teacher can do is teach. Having a teaching degree is only one of the many things a person can do with this degree. This session will make students aware of 25 careers a teacher can have with a teaching degree. The session will also give students an idea of the many skills a person has when completing this education degree.

Technology and Engineering Pathway (STEM)

Graduate School in STEM
9:00 AM  E2868

*Joann Pfeiffer*
Do you know you can get paid to go to graduate school in STEM? Come to this session to learn about different degrees you can obtain after earning your Bachelor’s degree and the value of those degrees. Also hear about what graduate school is like and get some tips from people who successfully earned degrees in graduate school.

Careers in Engineering and Physics
10:00 AM  E2858

*Tim Grebner, Bob Klindworth*
Engineering and Physics faculty will describe the engineering curriculum and transfer pathways to obtain the Bachelor of Science degree in disciplines such as Mechanical Engineering, Electrical Engineering, Civil Engineering, Chemical Engineering and several others. In addition, proven strategies that increase student success in Engineering will be presented. We will also explore careers in different disciplines.
Workshop Descriptions

Technology and Engineering Pathway (STEM)

Panel of Scientists and Engineers Working in Industry
11:00 AM  
E2858

Rick Ross, Joann Pfeiffer
Come hear what it's like to work in industry with a STEM degree. Scientists and engineers currently working at companies in the Twin Cities will share their experiences and advice with students.

So You Want to Be an Engineer - What Does the Engineering Pathway Look Like?
11:00 AM  
W1006

Greg Fischer, Leon Opatz
What does an engineer really do? This presentation will provide you with information on engineering in general (knowledge, requirements, skills needed) but will focus more specifically on civil engineering.

Panel of STEM Transfer Students
1:30 PM  
E2858

Joann Pfeiffer
Century students who have transferred to four-year schools and are currently working on or have recently received their Bachelor degrees will share their experiences and advice.

SFS Cyber Corps Scholarship Opportunities
1:30 PM  
E1718

Dave Keller
Century College has partnered with St. Cloud State University to win a grant from the Scholarship for Service Cyber Corps program. Come find out about the incredible scholarship opportunities available to you as a Century IT student.

Introduction to Fabrication and Design
2:30 PM  
E2650

Engineering Club
A basic look at the design process and fabrication using Century College’s FabLab.
Workshop Descriptions

Index

Page #  Session Titles
6    "I'm So Stressed Out!" How to Reduce Your Stress and Anxiety
15   A Changing Law Enforcement Degree for a Changing Society
13   A Healthy Smile Gets the Job
10   Academic Performance and Mental Health
11   ACR Homes
6    Active Learning, Listening and Engagement
16   Am I There Yet? Tracking My Progress to Graduation
10   Are You a Tough Mudder?
8    Build Your Social Confidence for the Classroom
15   Career Opportunities in Orthotics and Prosthetics
6    Career Success Stories
16   Careers for Teachers Beyond the Classroom
13   Careers in Earth Science
16   Careers in Engineering and Physics
13   Careers in the Biological and Chemical Sciences
12   Careers in Visual Communication
9    Create an Engaging and Interactive Presentation with Sway
20   CREATE YOUR SCHEDULE
13   Creative Writing at Century College: Is This Certificate for Me?
10   Dreaming by Degrees: Student Stories about Finding Your Way in College
8    Entrepreneurship: A Dream or a Swamp
6    Faith Perspectives in Choosing a Four Year College or University and Career Beyond
8    Free Money! All About Century College Foundation Scholarships
6    Free Stuff on the Internet—Really
13   General Education and Transfer Pathway
8    Getting out of the Fog and Developing a Career Plan
14   Getting Your Generals and Beyond!
16   Graduate School in STEM
15   Healthcare Professional Panel: How to be Successful in Your First Few Years!
9    How to Fund Your Business or Non-Profit Idea (and Muskie Tank Competition info)
14   I Want to Be a Psychologist/Therapist!
18   Index
17   Introduction to Fabrication and Design
14   Is COMMUNICATION in Your Future?
11   IT Hints and Services
10   Jumpstart Your Career Through the Library
21   Keynote Speaker at Noon – West Campus Theatre
7    Learn How to Earn Credit for What You Know
12   Need Help Figuring Out General Education Courses for Your Degree or Diploma?
7    Options for Earning Your 4-year Degree
17   Panel of Scientists and Engineers Working in Industry
17   Panel of STEM Transfer Students
<table>
<thead>
<tr>
<th>Page #</th>
<th>Title</th>
</tr>
</thead>
<tbody>
<tr>
<td>9</td>
<td>Phi Theta Kappa - Why It's for You!</td>
</tr>
<tr>
<td>11</td>
<td>Reclamation of the Self: A Brief Explanation of RECLAIM's Work &amp; Exploring how Gender Studies Can Lend Itself to Social Justice</td>
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<td>7</td>
<td>REELL</td>
</tr>
<tr>
<td>17</td>
<td>SFS Cyber Corps Scholarship Opportunities</td>
</tr>
<tr>
<td>17</td>
<td>So You Want to Be an Engineer - What Does the Engineering Pathway Look Like?</td>
</tr>
<tr>
<td>12</td>
<td>Solar Energy - Did You Know that the Sun Provides Enough Energy in One Hour to Power the Entire World for a Year?</td>
</tr>
<tr>
<td>9</td>
<td>Taxes 101: Learn About Free Tax Help</td>
</tr>
<tr>
<td>13</td>
<td>The AFA Degrees: Art and Music, Transfer and Career Goals</td>
</tr>
<tr>
<td>15</td>
<td>The Medical Assistant: Is this the Career for You?</td>
</tr>
<tr>
<td>12</td>
<td>Transfer With My Business Degree</td>
</tr>
<tr>
<td>7</td>
<td>Use Service Learning and Volunteer Work to Advance your Career!</td>
</tr>
<tr>
<td>9</td>
<td>We’re All Smart in Different Ways: Multiple Intelligences Theory</td>
</tr>
<tr>
<td>14</td>
<td>What Can I Do With a Gender Studies Certificate?</td>
</tr>
<tr>
<td>14</td>
<td>What Can I Do with a Sociology Major?</td>
</tr>
<tr>
<td>10</td>
<td>Writing Your Best Resume</td>
</tr>
</tbody>
</table>
**CREATE YOUR SCHEDULE**

**Goal before lunch:** attend 2 workshops, 2 open houses and the Resource Fair

<table>
<thead>
<tr>
<th>Time</th>
<th>9 – 9:50</th>
<th>10 – 10:50</th>
<th>11 – 11:50</th>
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<tbody>
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Keynote Speaker – noon in Theatre

<table>
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<tr>
<th>Time</th>
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<tr>
<td></td>
<td>1 pm Theatre Lobby</td>
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</tbody>
</table>

**Goal after lunch:** attend 2 workshops and 2 open houses

<table>
<thead>
<tr>
<th>Time</th>
<th>1:30 – 2:20</th>
<th>2:30 – 3:20</th>
<th>Dinner</th>
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<tbody>
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5 – 5:50 - **Reminder** -

Make an appointment with your assigned advisor/counselor to create an academic plan or do a graduation check by calling 651-779-3285 or login to “myCentury” and click on “Make an Advising Appointment”.

Today is about your success – plan to succeed!
Building Your Network: 
Building Your Future

Presented by Ron P. Wacks

What is “Networking” and why should you care? Why do you need to network…now? Why is effective Networking (now) critical to your future—regardless of your direction and goals?

Learning includes:
• Why who you know is more important than what you know; climb the “Networking Ladder”
• What networking is and what is isn’t; and where Social Media comes in
• Why understanding Bill Clinton and Ron’s 90/10 Rule are two critical things to your success
• How to properly introduce yourself so you’re interesting and memorable
• Follow-up techniques—I’ve met them; what do I do now?
• How to engage—how to get the ball rolling and overcome your fears
• Seeing animals in Africa; where to meet influencers & cultivate the relationships you need to succeed
• Knowing the difference between “contacts”, “connections” and “relationships”
• Why caring and Miracle on 34th St. are cornerstones
* How the fur trappers of 1750 are important to the young entrepreneur or business professional

Of all the tactics and strategies one can learn to improve themselves and their opportunities, learn why Networking is the most important skill to develop…and why it’s the most important thing you’ll do every day beyond getting up in the morning.

For anyone attending the speaker event, there will be free pizza in the Theatre Lobby immediately following the event.
Registration for Summer and Fall Semester begins March 20th! Don’t wait!

Make an appointment with your assigned advisor or counselor soon to select courses and make an academic plan.

Login to “myCentury” and click on “Making an Advising Appointment” or call 651-779-3285.

Thank you!

Muskie Tank™

Do you have the next $5,000 idea?

Find out how easy it is to participate in the 4th annual Century College Muskie Tank Competition.

Your idea could be worth $5,000 in scholarship money!

Career Pathways Day Wednesday, Feb 8, 2017 11am in W2090